



Auckland, New Zealand

3 October 2016

Market update EROAD

EROAD Limited (NZX: ERD) advises its Total Contracted Units for the six months ended 30 September 2016 are as follows:

	Total at Mar-16	Total at Sept-16	Units added in six months	% <i>growth in six months</i>
Total Contracted Units*	36,953	43,430	6,477	18%
Established Market (Australia/New Zealand)	32,452	38,129	5,677	17%
Commercial Market (US)	4,501	5,301	800	18%

Total Contracted Units to 30 September 2016 are in line with EROAD's expectations, with the Established Market ahead of expectations and the Commercial Market behind expectations. Full details of our half year results will be made available in our preliminary half year results announcement which is scheduled for release on 29 November 2016.

In order to provide investors with more regular guidance as to its operational performance, EROAD intends to publish the above data in respect of its Total Contracted Units on a quarterly basis.

*Total Contracted Units is a non GAAP-measure used by EROAD which represents the total units subject to a customer contract and includes both Units on Depot and units pending installment.

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About EROAD

EROAD is a leading transport technology and services company, headquartered in Auckland, New Zealand, with offices in Portland, Oregon. EROAD's in-vehicle technology and global electronic platform provides heavy transport operators with automated solutions to manage and pay road user charges, to meet regulatory and compliance obligations, and to provide a range of commercial services. www.eroad.com